


Infor Process Essentials



 Infor Process Essentials is helping more than 3,500 companies in the process industry optimize key manufacturing processes to boost efficiency and profitability.

Do business better.

Faced with mounting margin pressures and tight financial markets, process manufacturing companies have a clear imperative: Produce consistent products from variable materials more cost-efficiently. But fluctuating supply, demand, and channel migration make this increasingly difficult. Process manufacturers in today's global marketplace also struggle to remain compliant with escalating regulations and sustainability expectations. Satisfying the rising demands of mega-retailers and customers further complicates matters.

To navigate these complexities and compete aggressively, process manufacturers must continually seek new and better ways to improve their raw material usage, minimize work in process, and shape finished goods demands to exceed service levels. But that's not all. Companies must become more demand-driven, and boost quality and customer service.



They also need to increase their agility and collaboration, operate leaner, ensure compliance, and respond quickly to market opportunities. Most of all, maximizing working capital ROI, sustainable growth, and profitability is vital to long-term business success.

Leverage experience.

With more than 3,500 process manufacturing customers, Infor™ understands this dynamic industry's challenges. Our innovative solutions and domain experts have supported these manufacturers for more than 30 years by helping them run their business better and more profitably. And because our solutions come with industry experience built in, they lower our customers' total cost of ownership.

Infor Process Essentials offers food and beverage, consumer packaged goods, pharmaceutical, and chemical manufacturers a complete, integrated set of tools for increasing their competitiveness. You can implement parts of the solution as your business changes, so it can meet your needs today and in the future.

Process manufacturers rely on Process Essentials to respond to change and opportunity in the most efficient, sustainable manner by:

- Improving returns on inventory investments, working capital, and other assets
- Boosting value chain efficiency
- Reducing supply chain expenses
- Strengthening collaboration
- Trimming the time to detect changes
- Accelerating alternative analysis

Get business specific.

Process Essentials is helping thousands of process manufacturers, ranging from small and medium-sized organizations to multinationals, achieve business success and competitive differentiation. How? By showing them how to optimize key processes for greater efficiency and profitability. You can implement the high-performance components of the solution separately or all at once, depending on your company's needs. Process Essentials includes:

Enterprise Resource Planning

At the heart of Process Essentials, you'll find an easy-to-use, functionally robust enterprise resource planning (ERP) system that can help you to run an efficient end-to-end operation—from sales, production, quality, and procurement to innovation, regulatory compliance, scheduling, and accounting. Not only that, you can integrate the system with other operational and planning systems. Best of all, by capitalizing on features like rules-based allocations and specification matching, you'll drive greater efficiencies, productivity, and profitability every time you process orders or touch inventory.

Demand Planning

Infor SCM Demand Planning provides pinpoint accuracy and visibility into customer demand and service levels. This allows you to consistently realize measurable improvements in service, and manage multiple channels more efficiently, while reducing your investments in inventory. The solution supports collaboration, which can help you reduce lead time, improve forecast accuracy, generate multiple alternatives for trade-off analysis, and capitalize on integrating with inventory planning to validate your plan's feasibility.



Inventory and Replenishment Planner

To help you optimize replenishment planning, Infor SCM Demand Planning Inventory and Replenishment Planner delivers automatically calculated location-specific forecasts using the most granular level of demand. This dynamic engine is ideal for balancing distribution center-to-customer, distribution center-to-distribution center, or store-to-store inventory decisions.

Advanced Planner

Ever-changing demand, channel migration, product proliferation, and supply risks impact true profitability. Infor SCM Advanced Planner helps you plan an inventory strategy that optimally balances customer service levels and inventory investments to maximize profitability. As your company increases supplier collaboration, the solution's capable-to-promise feature allows you to increase supply agility without extensive capital investments.

Advanced Scheduler

With Infor SCM Advanced Scheduler, you can construct a full day-by-day production schedule that incorporates production capacities and the sequencing of materials into production and packaging. This minimizes change-over costs, downtime, and compliance risks while increasing throughput by up to 40%.

Product Lifecycle Management

Infor PLM (Product Lifecycle Management) helps you increase the number—and success—of new products and enhance the effectiveness of sample drive processes. You'll also improve margins, eliminate waste and new product failures, spark efficiency across your enterprise, and turn product development into a competitive advantage. And you'll do all this by increasing productivity; reducing new/changed product time to market; trimming costs for new product introductions; meeting quality and compliance mandates (including label production); and averting new product failures. Some Infor customers have reduced time to market by 50% or more.

Warehouse Management

Infor SCM Warehouse Management helps you improve inventory turns and fill rates while cutting costs. It provides cross docking and wave picking to allow food and beverage companies to meet increasing customer service expectations and deliver fresher products. It also provides the tools needed to improve productivity and ensure lot track and trace, while minimizing labor costs.

“ With the Infor solution, we're projecting a \$2 million per year savings... in addition to other operational efficiencies. ”

GEORGE NEILL, DIRECTOR OF IT, ORGANIC VALLEY FAMILY OF FARMS

Network Design

Featuring flexible strategic modeling tools, Infor SCM Network Design handles strategic supply chain planning and analysis, incorporating the complex costs, revenues, and constraints unique to your company's supply chain.

Tactical Planner

Infor SCM Tactical Planner can enhance your sales and operations planning by connecting demand planning with supply planning processes. This drives more responsive service and lowers the cost of logistics by not only improving product fill rates but also reducing supply chain costs.

Transportation Planning, Management, and Route Planning

Infor SCM Transportation Planning, Transportation Management, and Route Planning make execution easier, so you can better manage carrier selection, routing, and transportation levels. As a result, you can calculate optimal routings for your shipments, including load consolidations, backhaul opportunities, and deadhead routes.

Customer Relationship Management

Happy customers mean repeat customers. Infor CRM (Customer Relationship Management) helps improve your customer responsiveness by giving you the tools to manage your customer relationships more efficiently. This solution provides tools for tactical or traditional CRM, as well as strategic inbound and outbound marketing. Call center capabilities enhance the product experience and capture the voice of your customers for ideas, complaints, and promotional opportunities.

Enterprise Asset Management

By implementing Infor EAM (Enterprise Asset Management) at either the plant or enterprise level, you gain global visibility of your assets and performance. The solution provides tools that help you improve equipment availability and reliability for increased throughput and perfect order rates. This lets you prevent operational surprises and uncover hidden profits, turning a cost center into a profit center.

Performance Management

A full strategic reporting tool, Infor PM (Performance Management) enhances your ability to actively manage your business while driving profitability. Infor solutions such as PM easily integrate with financial management and reporting tools to increase information transparency.

See results now.

Infor has acquired the world's best process applications, developing them into one uniquely integrated solution to support the specific needs of process manufacturers. No one else offers this combination of capabilities. And no one else offers Infor Process Essentials. No wonder the world's leading companies rely on the rich functionality of our comprehensive solution to transform their business for sustained and profitable growth.

But that's not all. Whether they're across the street or around the globe, our process manufacturing customers can implement Process Essentials quickly and minimize their time to value—which means they'll begin to meet their goals for business success faster. Your company can gain rapid returns on your Infor investment, too, by:

- Increasing the number of new products
- Managing a more efficient and productive supply chain
- Producing feasible product schedules
- Strengthening customer relationships
- Gaining greater visibility into your financial performance
- Achieving continual improvements

About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become the third largest provider of business software. For additional information, visit www.infor.com.

Cimatic de México S.A. de C.V.
Río Tíber 66 Piso 7
Col. Cuauhtémoc
México DF
Tel. (55) 1500 0780
info@cimatic.com.mx
www.cimatic.com.mx

