

Infor Food & Beverage Essentials



➔ More than 2,000 manufacturers of fast-moving products in the consumer packaged goods and food and beverage industries drive efficiency across their extended enterprise by optimizing key processes with Infor Food & Beverage Essentials.

Be enterprising.

Of the countless issues food and beverage companies confront every day, escalating margin pressures, the rising power of mega-retailers, and the need to drive sustainable growth represent the toughest. These manufacturers also face increased labeling and claims regulations; growing concerns over food safety; and calls for greater social responsibility. Further complicating matters, traditional channels are blurring; partnering and outsourcing are on the rise; supply chains are extending; and product lifecycles are shortening. Factor in the ever-increasing demand for innovation, while driving out costs, and you get a better picture of the enormous challenges facing food and beverage manufacturers. In this fast-moving environment, organizations must be able to turn today's obstacles into tomorrow's opportunities.



Enterprising manufacturers understand the need for powerful systems to keep their operations running at peak efficiency. They also want these solutions to help them not only react quickly and profitably to disruptive events; ensure food safety and production efficiency; improve agility and sustainability; and maintain compliance; but also to help them boost profit margins and the top line by enhancing key innovation, manufacturing, and supply chain planning processes.

Leverage experience.

For more than three decades, Infor™ has supported food and beverage manufacturers with an integrated, business-specific solution. Because this solution comes with industry experience built in, it lowers our customers' total cost of ownership—and helps more than 2,000 food and beverage companies succeed by continually improving quality and compliance, while reducing costs and risks.

Infor Food & Beverage Essentials is a product-oriented solution that optimizes demand plan profitability, manages “push” supply, maximizes throughput, and supports commodity-based pricing. It also assures the lowest total cost of quality, minimizes the cost of servicing customers, improves asset performance, and boosts innovation.

By integrating and optimizing your operations, Infor Food & Beverage Essentials helps you maximize profits through better use of push supply and capacity, while meeting demands today—and for the long haul.

Whether satisfying service-level agreements with less inventory, improving promotional effectiveness, strengthening collaboration, or ensuring food safety, Infor Food & Beverage Essentials helps you face your daily challenges head-on. Through continual improvements, you'll also see impressive benefits to your bottom line.

Get business specific.

Infor Food & Beverage Essentials is the only completely integrated, business-specific solution focused on helping food and beverage manufacturers effectively solve their toughest business challenges across all areas of the organization. A member of our concept-to-customer Infor Process Essentials offering, this advanced solution drives operational efficiency and profitable growth by enabling companies like yours to:

- Develop greater insight into demand
- Boost supply chain agility
- Minimize risks
- Satisfy service level agreements
- Increase agility through partnerships
- Strengthen supplier performance
- Meet customer demands more profitably
- Improve innovation while ensuring compliance

You can deploy the entire Infor Food & Beverage Essentials solution at once or add modules as needed. This solution includes:

Enterprise Resource Planning

At the heart of Infor Food & Beverage Essentials, you'll find an easy-to-use, functionally robust, open enterprise resource planning (ERP) system with attribute-based lot/sublot track and trace, integrated quality, actual costing and market-based pricing. These tools will allow you to run an efficient, end-to-end operation—from sales, production, and quality, to procurement, innovation, and accounting. Infor's proven solutions can help you boost productivity and your bottom line by strengthening departmental efficiencies; optimizing the use of short shelf-life materials; and slashing the total cost of quality and



service, while ensuring regulatory compliance. Also, features such as profit- and shelf-life-based allocation provides you with the tools you need to boost profits and customer satisfaction—every time you process orders or touch inventory.

Demand Planning

By delivering pinpoint accuracy and visibility into customer demand, Infor SCM Demand Planning enables you to consistently realize measurable improvements in service, while reducing investments in inventory. It can also help you use manufacturing and distribution resources more efficiently.

The management of multiple channels, the escalating power of major retailers and customers, fluctuating consumer demand, short shelf-life items, and supply risks require a solution that enables you to quickly identify problems and opportunities. The solution should also support collaboration to reduce lead time, generate multiple alternatives for trade-off analysis, and capitalize on integration to inventory planning to validate your plan's feasibility. Demand Planning provides the requisite tools to sharpen forecast accuracy and produce optimal plans. And boosting forecast accuracy by 2% can improve inventory accuracy by 1%.

Advanced Planner

Having greater visibility into changing demand and supply risks, as well as the ability to understand the total cost to service customers, can impact true profitability. Infor SCM Advanced Planner delivers the tools and optimizes the techniques that can help you plan an inventory strategy that optimally balances inventory and customer service levels, while reducing your inventory investment and improving cash flow and profitability. In fact, research shows that most companies can meet customer service level agreements with 10% less finished goods inventory when using inventory optimization strategies.

Advanced Scheduler

Successful food and beverage companies boost their bottom line by executing the most lucrative schedule based on demand, available materials, and capacity. But because most manufacturers use spreadsheets, ERP, MPS, or other solutions that aren't volume- or tank-based, they're basically leaving money on the table. By utilizing optimization techniques, Infor SCM Advanced Scheduler

generates a feasible schedule that minimizes changeover costs and downtime, and a production plan that maximizes profits proactively or whenever a disruptive event causes a short-term replan. Companies using Advanced Scheduler commonly increase throughput 10% to 40%, while cutting compliance risks.

Product Lifecycle Management

Infor PLM helps manufacturers improve productivity; reduce new/changed product time to market; shave costs for new product introductions; meet quality and compliance mandates including label production; and avert new product failures. Many companies rely on Infor PLM to reduce time to market by 50% or more.

Enterprise Asset Management

A good enterprise asset management (EAM) solution provides tools to monitor and manage deployment, performance, and maintenance of a company's assets, helping to prevent operational surprises and uncover hidden profits. Infor EAM ensures higher perfect order rates by improving equipment availability and reliability. In effect, it helps enterprising companies transform what is traditionally a cost center into a profit center. You can implement Infor EAM at the plant or enterprise level to gain global visibility into asset performance, as well as spare parts inventory and purchasing.

Customer Relationship Management

Satisfied customers mean repeat customers. Infor CRM can help improve your organization's customer responsiveness by enabling you to better manage customer relationships across systems. It offers tools that range from tactical or traditional CRM to strategic inbound and outbound marketing. Its call center capabilities enhance the product experience and capture the voice of your customers for ideas, complaints, and promotional opportunities.

Financial, Performance, and Talent Management

Infor's financial and performance management solutions improve compliance at the lowest possible cost. Integrated financials, performance reporting and management increase information transparency, as well as financial and management control. Add Infor HCM Talent Management and your company becomes better equipped to increase employee retention and protect one of its most valuable assets. With greater information transparency, you'll minimize the time to knowledge, as well as mitigate important issues in a timelier manner.

Supply Chain Execution

No matter what type of value chain you have, it's critical to meet revenue and profit expectations. Infor provides a set of supply chain execution modules you can implement together or individually. The solution features warehouse management, transportation planning and procurement, yard management, network design, and radio frequency identification (RFID). As your supply chain grows, outsourcing or partnerships increase, and compliance issues multiply, Infor enables you to focus on areas with the most risk or shortest ROI—and incrementally add these modules.

See results now.

Leading manufacturers in the food and beverage industry rely on the high-performance components of Infor Food & Beverage Essentials to drive efficiency and profitable growth. This solution helps produce consistent quality and compliant products to allow these organizations to satisfy shifting demand, adapt to volatile market dynamics, and meet their goals faster.

Infor Food & Beverage Essentials extends the value of your ERP investment—and delivers value across your business and supply chain. Plus, as your business requirements change, you can add components of the total solution as needed. And since Infor solutions implement quickly, you can be up and running faster and start seeing impressive returns on your investment sooner. Armed with Infor Food & Beverage Essentials, you'll be in position to:

- Maximize customer satisfaction, while minimizing service costs
- Improve perfect order rates
- Enhance quality and product consistency, while cutting costs
- Boost compliance and sustainability
- Optimize responses to change
- Increase innovation

Infor Food & Beverage Essentials can increase your company's agility and reduce its supply chain risks by boosting demand accuracy and shaping; accelerating new product introductions; and strengthening asset performance. The result: Striking improvements in your company's bottom line.

About Infor.

Infor delivers business-specific software to enterprising organizations. With experience built in, Infor's solutions enable businesses of all sizes to be more enterprising and adapt to the rapid changes of a global marketplace. With more than 70,000 customers, Infor is changing what businesses expect from an enterprise software provider. For additional information, visit www.infor.com.

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